

**IOWA COLLEGE STUDENT AID COMMISSION**

**MINUTES OF MEETING**

**June 25, 2012**

**3:30 p.m.**

**Iowa College Student Aid Commission  
603 East 12<sup>th</sup> Street, 5<sup>th</sup> Floor, Des Moines, Iowa 50319  
Conference Room**

**Members Present:**

Janet Adams	Robert Denson
Bob Donley	Crystal Ford
Herman Quirnbach	Doug Shull
Kelli Todd	Roger Utman
Karolyn Wells	Cindy Winckler

**Members Absent:**

Randy Feenstra	Ron Jorgensen
Frederick Moore	

**Staff Present:**

Todd Brown	Julie Leeper
Karen Misjak	Brian Mohr
Bobbi Pulley	Ashley Wendt

**Attorney General Present:**

David VanCompernelle

**Guests Present:**

John Cottingham	Thompson and Hine LLP
Tim Fitzgibbon	National Council of Higher Education Loan Programs
Richard George	Great Lakes Higher Education
John Parker	Iowa Student Loan
Gary Steinke	Iowa Association of Independent Colleges and Universities
Mark Weadick	Student Loan Capital Strategies
Clark Wold	Great Lakes Higher Education

### Call to Order

The Iowa College Student Aid Commission met for a special meeting on June 25, 2012. Commission Chair Adams called the meeting to order at 3:41 p.m. with a quorum present.

### FFELP Portfolio Strategy

Ms. Misjak introduced Mark Weadick from Student Loan Capital Strategies to give an overview and final valuation report regarding the Commission's loan portfolio. Mr. Weadick said it was in the best interest of the Commission to undergo a transfer of the loan portfolio to Great Lakes Higher Education Guaranty Corporation (Great Lakes). The Commission's current Operating Fund would remain and there would be a payout over time of revenue back to the Commission. Mr. Weadick stated a letter was received from the U.S. Department of Education in support of the transfer designating Great Lakes as the guarantor for the State of Iowa.

Motion: Commissioner Shull moved to transfer the Commission's loan portfolio and approve the Guaranty Transfer and Payment Agreements presented in substantially final form with the understanding that some minor changes will be made before execution of the agreements later this week. Commissioner Ford seconded the motion. In a roll call vote 6 ayes with Robert Denson voting nay.

Motion: Commissioner Denson moved to postpone the vote to no later than 4:30 p.m. on Thursday, June 28, 2012. Motion died for lack of second.

Commissioner Denson expressed concern regarding the size of the portfolio and this transaction and said he is in support of where this is going, but requests more time to review the agreements. Chair Adams said this is not a new proposal, and discussions have been taking place for some time regarding this transfer and feels Commissioners have been well informed. Commissioner Todd asked if the inaccuracies that Commissioner Denson spoke of are significant. Commissioner Denson said you don't know how significant the inaccuracies are until you take the time to review the documents.

Commissioner Shull said the motion that he put on the table will cover any minor changes that need to be made before the execution of the agreements. Chair Adams said the agreements will be sent to all Commissioners providing them the opportunity to review the documents and make comments. Commissioners will be notified of any changes to the documents prior to them being executed.

### Student Loan Counseling Service Contract Extension

Ms. Pulley said Student Loan Counseling Service currently does default aversion for the Commission. A brief amendment of the contract is needed to carry out through the transfer of the FFELP portfolio not to exceed December 31, 2012. Ms. Pulley stated the pricing has changed, making the fees less, however there is no longer a rebate. Both parties have agreed to a one-time payout to be paid by the vendor to the Commission on September 30, 2012.

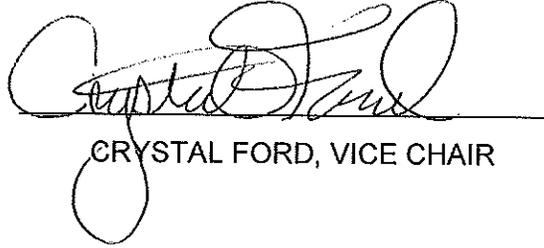
Motion: Commissioner Ford moved to authorize staff to enter into Amendment 2 to the Default Aversion Assistance Services contract with Student Loan

Counseling Service. Commissioner Utman seconded the motion which passed unanimously.

Commission adjourned at 3:58 p.m.



JANET ADAMS, CHAIR



CRYSTAL FORD, VICE CHAIR